

SAS Cost Benefit Analysis

Summary for a Very Small School (50 students)

Monthly Plan

First Year	Your Current System	SAS
Student Administration (staff time only)	\$33,875.00	\$8,825.00
Reporting (staff time only)	\$15,540.00	\$1,155.30
Ongoing Cost of SAS	N/A	\$6,000.00
Start-up Considerations for SAS	N/A	\$8,350.00
Total Costs	\$49,415.00	\$24,330.30
Net Saving Using SAS		\$25,084.70
Add Increased Revenue from Sales @ 1 additional sale per 25 Enrolments	\$0.00	\$16,000.00
Increased Profitability		\$41,084.70
Subsequent Years	Your Current System	SAS
Student Administration (staff time only)	\$33,875.00	\$8,825.00
Reporting (staff time only)	\$15,540.00	\$1,155.30
Ongoing Cost of SAS	N/A	\$6,000.00
Totals	\$49,415.00	\$15,980.30
Net Saving Using SAS		\$33,434.70
Add Increased Revenue from Sales @ 1 additional sale per 25 Enrolments	\$0.00	\$16,000.00
Increased Profitability		\$49,434.70

Purchase Plan

First Year	Your Current System	SAS
Student Administration (staff time only)	\$33,875.00	\$8,825.00
Reporting (staff time only)	\$15,540.00	\$1,155.30
Ongoing Cost of SAS	N/A	\$2,033.00
Start-up Considerations for SAS	N/A	\$51,850.00
Totals	\$49,415.00	\$63,863.30
Net Saving Using SAS		(\$14,448.30)
Add Increased Revenue from Sales @ 1 additional sale per 25 Enrolments	\$0.00	\$16,000.00
Increased Profitability		\$1,551.70
Subsequent Years	Your Current System	SAS
Student Administration (staff time only)	\$33,875.00	\$8,825.00
Reporting (staff time only)	\$15,540.00	\$1,155.30
Ongoing Cost of SAS	N/A	\$2,033.00
Totals	\$49,415.00	\$12,013.30
Net Saving Using SAS		\$37,401.70
Add Increased Revenue from Sales @ 1 additional sale per 25 Enrolments	\$0.00	\$16,000.00
Increased Profitability		\$53,401.70

Summary for a Small School (100 students)

Monthly Plan

First Year	Your Current System	SAS
Student Administration (staff time only)	\$67,750.00	\$17,650.00
Reporting (staff time only)	\$15,540.00	\$1,161.60
Ongoing Cost of SAS	N/A	\$7,200.00
Start-up Considerations for SAS	N/A	\$8,600.00
Total Costs	\$83,290.00	\$34,611.60
Net Saving Using SAS		\$48,678.40
Add Increased Revenue from Sales @ 1 additional sale per 25 Enrolments	\$0.00	\$32,000.00
Increased Profitability		\$80,678.40

Subsequent Years

Subsequent Years	Your Current System	SAS
Student Administration (staff time only)	\$67,750.00	\$17,650.00
Reporting (staff time only)	\$15,540.00	\$1,161.60
Ongoing Cost of SAS	N/A	\$7,200.00
Totals	\$83,290.00	\$26,011.60
Net Saving Using SAS		\$57,278.40
Add Increased Revenue from Sales @ 1 additional sale per 25 Enrolments	\$0.00	\$32,000.00
Increased Profitability		\$89,278.40

Purchase Plan

First Year	Your Current System	SAS
Student Administration (staff time only)	\$67,750.00	\$17,650.00
Reporting (staff time only)	\$15,540.00	\$1,161.60
Ongoing Cost of SAS	N/A	\$2,033.00
Start-up Considerations for SAS	N/A	\$55,600.00
Totals	\$83,290.00	\$76,444.60
Net Saving Using SAS		\$6,845.40
Add Increased Revenue from Sales @ 1 additional sale per 25 Enrolments	\$0.00	\$32,000.00
Increased Profitability		\$38,845.40

Subsequent Years

Subsequent Years	Your Current System	SAS
Student Administration (staff time only)	\$67,750.00	\$17,650.00
Reporting (staff time only)	\$15,540.00	\$1,161.60
Ongoing Cost of SAS	N/A	\$2,033.00
Totals	\$83,290.00	\$20,844.60
Net Saving Using SAS		\$62,445.40
Add Increased Revenue from Sales @ 1 additional sale per 25 Enrolments	\$0.00	\$32,000.00
Increased Profitability		\$94,445.40

Summary for a Medium-size School (300 students)

Monthly Plan

First Year	Your Current System	SAS
Student Administration (staff time only)	\$203,250.00	\$52,950.00
Reporting (staff time only)	\$15,540.00	\$1,186.50
Ongoing Cost of SAS	N/A	\$12,000.00
Start-up Considerations for SAS	N/A	\$9,600.00
Total Costs	\$218,790.00	\$75,736.50
Net Saving Using SAS		\$143,053.50
Add Increased Revenue from Sales @ 1 additional sale per 25 Enrolments	\$0.00	\$96,000.00
Increased Profitability		\$239,053.50

Subsequent Years	Your Current System	SAS
Student Administration (staff time only)	\$203,250.00	\$52,950.00
Reporting (staff time only)	\$15,540.00	\$1,186.50
Ongoing Cost of SAS	N/A	\$12,000.00
Totals	\$218,790.00	\$66,136.50
Net Saving Using SAS		\$152,653.50
Add Increased Revenue from Sales @ 1 additional sale per 25 Enrolments	\$0.00	\$96,000.00
Increased Profitability		\$248,653.50

Purchase Plan

First Year	Your Current System	SAS
Student Administration (staff time only)	\$203,250.00	\$52,950.00
Reporting (staff time only)	\$15,540.00	\$1,186.50
Ongoing Cost of SAS	N/A	\$2,033.00
Start-up Considerations for SAS	N/A	\$70,600.00
Totals	\$218,790.00	\$126,769.50
Net Saving Using SAS		\$92,020.50
Add Increased Revenue from Sales @ 1 additional sale per 25 Enrolments	\$0.00	\$96,000.00
Increased Profitability		\$188,020.50

Subsequent Years	Your Current System	SAS
Student Administration (staff time only)	\$203,250.00	\$52,950.00
Reporting (staff time only)	\$15,540.00	\$1,186.50
Ongoing Cost of SAS	N/A	\$2,033.00
Totals	\$218,790.00	\$56,169.50
Net Saving Using SAS		\$162,620.50
Add Increased Revenue from Sales @ 1 additional sale per 25 Enrolments	\$0.00	\$96,000.00
Increased Profitability		\$258,620.50

Summary for a Medium-Large School (600 students)

Monthly Plan

First Year	Your Current System	SAS
Student Administration (staff time only)	\$406,500.00	\$105,900.00
Reporting (staff time only)	\$15,540.00	\$1,224.00
Ongoing Cost of SAS	N/A	\$19,200.00
Start-up Considerations for SAS	N/A	\$11,100.00
Total Costs	\$422,040.00	\$137,424.00
Net Saving Using SAS		\$284,616.00
Add Increased Revenue from Sales @ 1 additional sale per 25 Enrolments	\$0.00	\$192,000.00
Increased Profitability		\$476,616.00

Subsequent Years

Subsequent Years	Your Current System	SAS
Student Administration (staff time only)	\$406,500.00	\$105,900.00
Reporting (staff time only)	\$15,540.00	\$1,224.00
Ongoing Cost of SAS	N/A	\$19,200.00
Totals	\$422,040.00	\$126,324.00
Net Saving Using SAS		\$295,716.00
Add Increased Revenue from Sales @ 1 additional sale per 25 Enrolments	\$0.00	\$192,000.00
Increased Profitability		\$487,716.00

Purchase Plan

First Year	Your Current System	SAS
Student Administration (staff time only)	\$406,500.00	\$105,900.00
Reporting (staff time only)	\$15,540.00	\$1,224.00
Ongoing Cost of SAS	N/A	\$2,033.00
Start-up Considerations for SAS	N/A	\$93,100.00
Totals	\$422,040.00	\$202,257.00
Net Saving Using SAS		\$219,783.00
Add Increased Revenue from Sales @ 1 additional sale per 25 Enrolments	\$0.00	\$192,000.00
Increased Profitability		\$411,783.00

Subsequent Years

Subsequent Years	Your Current System	SAS
Student Administration (staff time only)	\$406,500.00	\$105,900.00
Reporting (staff time only)	\$15,540.00	\$1,224.00
Ongoing Cost of SAS	N/A	\$2,033.00
Totals	\$422,040.00	\$109,157.00
Net Saving Using SAS		\$312,883.00
Add Increased Revenue from Sales @ 1 additional sale per 25 Enrolments	\$0.00	\$192,000.00
Increased Profitability		\$504,883.00

Summary for a Large School (1200 students)

Monthly Plan

First Year	Your Current System	SAS
Student Administration (staff time only)	\$636,000.00	\$211,800.00
Reporting (staff time only)	\$21,780.00	\$2,349.00
Ongoing Cost of SAS	N/A	\$33,600.00
Start-up Considerations for SAS	N/A	\$37,200.00
Total Costs	\$657,780.00	\$284,949.00
Net Saving Using SAS		\$372,831.00
Add Increased Revenue from Sales @ 1 additional sale per 25 Enrolments	\$0.00	\$384,000.00
Increased Profitability		\$756,831.00

Subsequent Years

Subsequent Years	Your Current System	SAS
Student Administration (staff time only)	\$636,000.00	\$211,800.00
Reporting (staff time only)	\$21,780.00	\$2,349.00
Ongoing Cost of SAS	N/A	\$33,600.00
Totals	\$657,780.00	\$247,749.00
Net Saving Using SAS		\$410,031.00
Add Increased Revenue from Sales @ 1 additional sale per 25 Enrolments	\$0.00	\$384,000.00
Increased Profitability		\$794,031.00

Purchase Plan

First Year	Your Current System	SAS
Student Administration (staff time only)	\$636,000.00	\$211,800.00
Reporting (staff time only)	\$21,780.00	\$2,349.00
Ongoing Cost of SAS	N/A	\$11,200.00
Start-up Considerations for SAS	N/A	\$161,200.00
Totals	\$657,780.00	\$386,549.00
Net Saving Using SAS		\$271,231.00
Add Increased Revenue from Sales @ 1 additional sale per 25 Enrolments	\$0.00	\$384,000.00
Increased Profitability		\$655,231.00

Subsequent Years

Subsequent Years	Your Current System	SAS
Student Administration (staff time only)	\$636,000.00	\$211,800.00
Reporting (staff time only)	\$21,780.00	\$2,349.00
Ongoing Cost of SAS	N/A	\$11,200.00
Totals	\$657,780.00	\$225,349.00
Net Saving Using SAS		\$432,431.00
Add Increased Revenue from Sales @ 1 additional sale per 25 Enrolments	\$0.00	\$384,000.00
Increased Profitability		\$816,431.00